

# ISL Result Review - 4QFY23



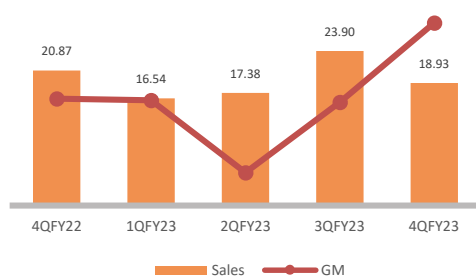
Tuesday, August 22, 2023

Rupees' millions	4QFY23	4QFY22	YoY	FY23	FY22	YoY
Net Sales	18,929	20,866	9.3% ▼	76,753	91,424	16.0% ▼
Cost of Sales	-14,471	-17,999	19.6% ▼	-66,146	-79,042	16.3% ▼
<b>Gross Profit</b>	<b>4,458</b>	<b>2,867</b>	<b>55.5% ▲</b>	<b>10,608</b>	<b>12,381</b>	<b>14.3% ▼</b>
SG&A Expenses	-693	-969	28.5% ▼	-1,386	-1,951	29.0% ▼
Other Expenses	-478	-552	13.5% ▼	-1,922	-1,308	47.0% ▲
Operating Profit	3,287	1,346	144.3% ▲	7,300	9,122	20.0% ▼
Other Income	39	26	48.4% ▲	156	201	22.5% ▼
Finance Cost	-217	-417	47.8% ▼	-2,264	-1,323	71.2% ▲
<b>Profit Before Taxation</b>	<b>3,109</b>	<b>955</b>	<b>225.6% ▲</b>	<b>5,191</b>	<b>8,001</b>	<b>35.1% ▼</b>
Taxation	-1,167	-898	29.9% ▲	-1,673	-2,589	164.6% ▼
<b>Profit After Taxation</b>	<b>1,942</b>	<b>57</b>	<b>3308.6% ▲</b>	<b>3,519</b>	<b>5,412</b>	<b>35.0% ▼</b>
Earnings Per Share	4.46	0.13	3308.6% ▲	8.09	12.44	35.0% ▼
Dividend	2.5	4.5		5.5	6.5	
Bonus	0	0		0	0	

Closing Period: Sep 19, 2023 - Sep 26, 2023

Gross Margin	23.6%	13.7%	9.8% ▲	13.8%	13.5%	0.3% ▲
SG&A Expenses to Sales	-0.04	-0.05	1.0% ▼	-0.02	-0.02	0.3% ▼
Other Income to Sales	0.00	0.00	0.1% ▲	0.00	0.00	0.0% ▼
Ex. Gain / (Loss) to Sales	-4%	-5%	1.0% ▼	-2%	-2%	0.3% ▼
Effective Taxation	-38%	-94%	56.5% ▼	-32%	-32%	0.1% ▼
Net Margin	10.3%	0.3%	10.0% ▲	4.6%	5.9%	1.3% ▼

Sales (Rs'bn) vs Gross Margin



PAT (Rs'bn) vs Net Margin

